## **COURSE CATALOGUE 2016-2017**

Field: Business Administration

Programme: B.A. in Economy of Trade, Tourism and Services

Length of studies: 3 years (6 semesters)

Number of ECTS Credits: 180 + 20 for the B.A. Thesis

Languages of teaching: Romanian (English/French tutoring available for Erasmus students)

Form of education: Full-time

Course Code	Course Title	Type of course/ tuition hours	Semester	ECTS
<b>ECTS 111</b>	Microeconomics	Compulsory, 42	Autumn	5
<b>ECTS 112</b>	Mathematics Applied to Economics	Compulsory, 56	Autumn	6
<b>ECTS 113</b>	Business Law	Compulsory, 28	Autumn	4
<b>ECTS 114</b>	Management	Compulsory, 42	Autumn	5
<b>ECTS 115</b>	Economics Informatics	Compulsory, 28	Autumn	4
<b>ECTS 116</b>	Psychology	Compulsory, 28	Autumn	3
<b>ECTS 117.1</b>	Business English	Compulsory, 28	Autumn	3
<b>ECTS 117.2</b>	French Language	Compulsory, 28	Autumn	3
ECTS 117.3	German Language	Compulsory, 28	Autumn	3
<b>ECTS 118</b>	Sport and Physical Education	Compulsory, 28	Autumn	1
<b>ECTS 121</b>	Fundamentals of Accounting	Compulsory, 42	Summer	5
<b>ECTS 122</b>	Statistics	Compulsory, 42	Summer	4
<b>ECTS 123</b>	Macroeconomics	Compulsory, 42	Summer	5
<b>ECTS 124</b>	Marketing	Compulsory, 42	Summer	5
ECTS 125.1	English Language	Compulsory, 28	Summer	3
ECTS 125.2	French Language	Compulsory, 28	Summer	3
ECTS 125.3	German Language	Compulsory, 28	Summer	3
<b>ECTS 126</b>	Practice	Compulsory, 60	Summer	3
<b>ECTS 127</b>	Physical Education and Sport	Compulsory, 28	Summer	1
ECTS 128	Business Communication and Public Relations	Compulsory, 56	Summer	5
ECTS 211	Services Economy	Compulsory, 42	Autumn	4
<b>ECTS 212</b>	Tourism Economy	Compulsory, 56	Autumn	4
<b>ECTS 213</b>	Fundamentals of Commodity Science	Compulsory, 42	Autumn	3
<b>ECTS 214</b>	Banking Techniques and Operations	Compulsory, 42	Autumn	3
<b>ECTS 215</b>	Marketing Research	Compulsory, 56	Autumn	4
ECTS 216.1	Business English	Compulsory, 28	Autumn	3
ECTS 216.2	French Language	Compulsory, 28	Autumn	3
ECTS 216.3	German Language	Compulsory, 28	Autumn	3
<b>ECTS 217</b>	Finance	Compulsory, 42	Autumn	4
<b>ECTS 218.1</b>	Tourist Resources and Destinations	Optional, 56	Autumn	5
<b>ECTS 218.2</b>	Commercial Communication	Optional, 56	Autumn	5
ECTS 218.3	E-commerce	Optional, 56	Autumn	5
ECTS 218.4	Commercial Technology	Optional, 56	Autumn	5
ECTS 219	Correspondence in Foreign Language	Optional, 42	Autumn	3
<b>ECTS 220</b>	Sport and Physical Education	Compulsory, 28	Autumn	1
ECTS 221	European Economy	Compulsory, 42	Summer	4
<b>ECTS 222</b>	Practical Work	Compulsory, 84	Summer	3
<b>ECTS 223</b>	Food and Non-food Commodity Science	Compulsory, 56	Summer	4
<b>ECTS 224</b>	Entrepreneurship	Compulsory, 56	Summer	4
<b>ECTS 225</b>	Merchandise Logistics	Compulsory, 42	Summer	4
<b>ECTS 226</b>	Insurance and Reinsurance	Compulsory, 42	Summer	4
<b>ECTS 227.1</b>	Business English	Compulsory, 28	Summer	3
ECTS 227.2	French Language	Compulsory, 28	Summer	3

<b>ECTS 227.3</b>	German Language	Compulsory, 28	Summer	3
<b>ECTS 228</b>	Service Marketing	Compulsory, 42	Summer	4
ECTS 229	Sport and Physical Education	Compulsory, 28	Summer	1
<b>ECTS 311</b>	Hotel and Restaurant Technologies	Compulsory, 42	Autumn	4
<b>ECTS 312</b>	Commodity and Stock Exchange	Compulsory, 42	Autumn	3
<b>ECTS 313</b>	Consumer Behaviour	Compulsory, 56	Autumn	4
<b>ECTS 314</b>	Informational Management Systems	Compulsory, 28	Autumn	3
<b>ECTS 315</b>	Strategic Management	Compulsory, 56	Autumn	4
<b>ECTS 316</b>	Economic and Financial Analysis	Compulsory, 56	Autumn	4
<b>ECTS 317</b>	Quality Management	Compulsory, 42	Autumn	4
<b>ECTS 318</b>	Business Simulation	Compulsory, 42	Autumn	4
<b>ECTS 321</b>	Tourism Operations Technique	Compulsory, 56	Summer	3
<b>ECTS 322</b>	Commercial Transactions and Techniques	Compulsory, 42	Summer	3
<b>ECTS 323</b>	Ecotourism and Rural Tourism	Compulsory, 42	Summer	3
<b>ECTS 324</b>	Human Resources Management	Compulsory, 56	Summer	4
<b>ECTS 325</b>	Merchandising	Compulsory, 56	Summer	3
<b>ECTS 326</b>	B.Sc. Paper Writing	Compulsory, 70	Summer	10
ECTS 327.1	Public Services and Utilities	Optional, 42	Summer	4
<b>ECTS 327.2</b>	International Services	Optional, 42	Summer	4
ECTS 327.3	Competition and Prices	Optional, 42	Summer	4
ECTS 327.4	The Management of Trade, Tourism and Services Companies	Optional, 42	Summer	4